



# The Rebound Effect in Residential Electricity Use : Evidence from a Propensity Score Matching Estimator

Mizobuchi, Kenichi

Takeuchi, Kenji

---

**(Citation)**

神戸大学経済学研究科 Discussion Paper, 1639

**(Issue Date)**

2016

**(Resource Type)**

technical report

**(Version)**

Version of Record

**(URL)**

<https://hdl.handle.net/20.500.14094/81009645>



**The Rebound Effect in Residential Electricity Use:  
Evidence from a Propensity Score Matching Estimator**

**Kenichi Mizobuchi  
Kenji Takeuchi**

**October 2016**

**Discussion Paper No.1639**

**GRADUATE SCHOOL OF ECONOMICS**

**KOBE UNIVERSITY**

**ROKKO, KOBE, JAPAN**

# **The Rebound Effect in Residential Electricity Use: Evidence from a Propensity Score Matching Estimator**

Kenichi Mizobuchi\*

Department of Economics, Matsuyama University  
4-2, Bunkyo, Matsuyama, Ehime 790-8578 Japan

Kenji Takeuchi

Graduate School of Economics, Kobe University  
2-1, Rokkodai, Nada, Hyogo 657-8501 Japan

## **Abstract**

By combining the propensity score matching with the difference-in-differences method, we examine the change in household electricity consumption that might be caused by the replacement of air-conditioners. The result suggests that the replacement to energy-efficient air-conditioners might decrease power consumption, especially in spring and summer. Furthermore, based on our estimation result, we calculate the size of the rebound effect monthly. The size of the rebound varies considerably with the seasons. We found positive rebound in summer (8% to 22% in August) and winter (134% to 192% in December and January). On the other hand, negative rebound, implying that the actual power-saving effect is greater than the expected saving effect, was found in mild-climate seasons (−3% to −129%). The average size of the rebound is positive and ranges between 45% and 58%.

Keywords: space cooling; space heating; rebound effect; propensity score matching; difference-in-differences

JEL classification codes: C23; D12; Q41

---

\* Corresponding author.

Tel: +81 89 925 7111; e-mail address: kmizobuc@cc.matsuyama-u.ac.jp

## 1. Introduction

Energy efficiency of home appliances has improved considerably in the past few decades. For example, there is a significant improvement (44.1%) in the energy efficiency of air-conditioners in Japan between 1995 and 2015, as Figure 1 shows. Even though the change in the last decade was modest (9.2% between 2005 and 2015), the technology is improving steadily towards lower consumption of electricity.

// Figure 1 //

When households replace their electric appliances with new ones, one might expect power savings as a result. Based on this expectation, policymakers often encourage the replacement of household electric appliances with more energy-efficient ones by using policy instruments such as a subsidy program. However, scholars have asserted that replacement to energy-efficient equipment may induce additional energy consumption by the rebound effect: the gap between the expected saving effect from the technological improvement and the actual saving after the energy-efficient investment (Sorrell and Dimitropoulos, 2008). Allcott and Greenstone (2012) emphasized that the results of many engineering or observable analyses of energy-efficient investment had been plagued with this well-known bias.

Some studies examined the existence of the rebound effect based on the household energy consumption (Dubin et al., 1986; Metcalf and Hassett, 1999; Davis, 2008; Davis et al., 2014). For example, Dubin et al. (1986) analyzed the effect of an improvement in insulation on electricity conservation by using data from 504 households in Florida. They found that the actual conservation by insulation is 13% lower than engineering estimates for cooling and 8–12% lower for heating. Metcalf and Hassett (1999) also analyzed the effect of improvement in insulation based on the

monthly electricity consumption data of the Residential Energy Conservation Survey. They also pointed out the large gap between the estimated saving effect and the prediction based on technological progress. Davis (2008) investigated the change in energy consumption of households who received energy-efficient washing machines based on a field experiment. He compared the daily power consumption of each household before and after the intervention. The results show a significant power-saving effect after the households received a new washing machine. Moreover, the estimated rebound effect of introducing an energy-efficient washing machine was negligible, since the price elasticity was small. Davis et al. (2014) evaluated the effect of a large-scale program for electric appliance replacement in Mexico, using data on 1.9 million households. They found that replacement of refrigerators reduced electricity consumption by 8%, although this reduction was only one-quarter of what they had expected *ex ante*. On the other hand, they found that households that had replaced air-conditioners increased electricity consumption.

The methodology of the above-mentioned studies is based on the randomized control trial (hereafter, RCT). However, social psychologists have pointed out that the RCT methodology can be misleading, because it might invoke the Hawthorne effect. In particular, under the RCT, people participating experiment may be conscious of being observed and this could affect their behavior. For example, in an RCT for evaluating a given educational program, the stakeholders, namely the school management representatives, teaching staff, parents, or guardians of the children, etc., will visit the classroom under the experiment. The presence of these visitors may make the students of the class conscious and thus motivate them to increase their efforts to study than usual. In this case, a significant effect of the educational program may be erroneously found due to the Hawthorne effect, even if there is no direct effect by the program.

This study examines the existence of the causality effect of power saving by replacement to energy-efficient air-conditioners. We compare the monthly electricity consumption between two

household groups: the one that replaced their air-conditioners in the previous two years and the other that did not do so. Since the allocation between the treatment group and the control group is not random in our study, several socio-economic characteristics may affect the replacement behavior. Thus, we employ the propensity score matching method to adjust the covariates (i.e., socioeconomic characteristics) of treatment and control groups. Moreover, to control the effects of unobservable factors, we combine the difference-in-differences method with the propensity score matching and estimate the causality effect more rigorously.

This paper is organized as follows. Section 2 explains analytical methods of the propensity score matching and the difference-in-differences method. In Section 3, the data used in empirical analysis is described. Our study is based on a web-based questionnaire survey for Japanese households who live in Kansai area. We use their monthly electricity consumption data for two years. Section 4 presents the results of our empirical analysis and discusses them. Section 5 is conclusion.

## 2. Empirical Methodology

This paper investigates the power-saving effect by replacing an air-conditioner with an energy-efficient one. Here, a binary treatment indicator  $D_{i,t}$  equals 1 if household  $i$  replaced the air-conditioner with the energy-efficient one at time  $t$  and 0 otherwise. Letting  $Y_{i,t+1}(D_{i,t})$  be the amount of electricity usage of household  $i$  at time  $t+1$ , the treatment effect of household  $i$  may then be written as

$$\delta_i = Y_{i,t+1}(1) - Y_{i,t+1}(0)$$

Here, for each  $i$ ,  $Y_{i,t+1}(1)$  and  $Y_{i,t+1}(0)$  are counterfactual, and only either of them is observable (fundamental problem of causal inference). To resolve this problem, an average treatment effect on the treated (hereafter, ATT) uses aggregate-level information, instead of individual behavioral data.

The ATT with regard to power-saving effect of replacing air-conditioners can be expressed as

$$\delta_{ATT} = E[\delta_i / D_{i,t} = 1] = E[Y_{i,t+1}(1) / D_{i,t} = 1] - E[Y_{i,t+1}(0) / D_{i,t} = 1]. \quad (1)$$

Here, if the assignment of the replacement of air-conditioners was random, we can replace the second term of equation (1)  $E[Y_{i,t+1}(0) / D_{i,t} = 1]$  with  $E[Y_{i,t+1}(0) / D_{i,t} = 0]$ . That is, the mean power consumption of households who did not replace would serve as the counterfactual outcome of replacement households. In this case, the average treatment effect  $\delta_{ATT}$  would be identified. However, if the assignment was not random, the estimates of  $\delta_{ATT}$  may suffer from a selection bias. That is, observable and unobservable household characteristics, which affect the decision to replace air-conditioners, also affect the electricity demand.

In the case of non-random assignment, the identification of  $\delta_{ATT}$  relies on two standard assumptions. First is the conditional independence assumption (hereafter, CIA), which means that conditional on the set of relevant covariates, the assignment of the treatment is independent of the potential outcome.<sup>1</sup> Second is the assumption of the common support. This assumption means that households with the same covariates have a positive probability of being both treated and untreated. In other words, each household has a positive probability of being in the treatment (replacement) group and the control (non-replacement) group.

To establish a methodology that satisfies the above requirement for identification of  $\delta_{ATT}$ , Rosenbaum and Rubin (1983) proposed the propensity score matching methods (Heckman et al., 1997, 1998b) and Heckman et al. (1998a) further developed this methodology. It employs a household from the control group who has similar covariates with the household of the replacement

---

<sup>1</sup> That is, although the assignment of treatment might be dependent on the observable covariates, if we control for these covariates, we can think that the treatment was assigned almost randomly.

group as the counterfactual. The difference between the power consumption of the household in the replacement group and that in the control group may then be attributed to the replacement of air-conditioners. That is, matching mimics “randomization” by balancing the distributions of the relevant covariates in the replacement group and the control group. Rosenbaum and Rubin (1983) defined the probability of the treatment indicator variable that is conditional on the observable covariates  $P(D_i|X_i)$  as the propensity score. By matching each household between replacement and control group based on the propensity score, we can maintain independence between the decision of replacement (assignment) and the decision of power saving (potential outcome). The ATT is estimated by calculating the difference of the power consumption between matched treatment and control groups as follows:

$$\delta_{ATT}^{PSM} = E_{CP}\{E[Y_{i,t+1}(1)/D_{i,t} = 1, P(D_{i,t}/X_{i,t})] - E[Y_{i,t+1}(0)/D_{i,t} = 0, P(D_{i,t}/X_{i,t})]\}. \quad (2)$$

Here, CP indicates the common support, which means an overlapping interval between the propensity scores of replacement households and those of control group households.

Moreover, in a panel data setting, Heckman et al. (1997, 1998b) proposed combining the propensity score matching with the difference-in-differences method (hereafter, DD). Their DD-PSM estimator is defined as follows:

$$DD-PSM = E_{CP}\{E[\Delta Y_{i,t+1}(1)/D_{i,t} = 1, P(D_{i,t}/X_{i,t})] - E[\Delta Y_{i,t+1}(0)/D_{i,t} = 0, P(D_{i,t}/X_{i,t})]\} \quad (3)$$

where  $\Delta Y_{i,t+1} \equiv Y_{i,t+1} - Y_{i,t-1}$  is the change in power consumption before and after the replacement.

The DD-PSM estimator can exclude the time-independent fixed effect. Heckman et al. (1997, 1998b) and Smith and Todd (2005) showed that the performance of the DD-PSM estimator is better than that of the PSM estimator without the DD.



### 3. Data

By using an online survey, we asked households who live in Kansai area, which is comprised of Osaka, Kyoto, Hyogo, Nara, Shiga, and Wakayama prefectures, on their status of electricity usage.<sup>2</sup> Since the Japanese electricity retail market for households was not deregulated until April 2016, most households in Kansai area purchased electricity from the Kansai Electric Power Co., Inc. (KEPCO) in February and April 2015, when our survey was implemented. KEPCO provides their customers online accessible data on their monthly electricity consumption for the past two-year period. We requested the households to download and submit this data to us.<sup>3</sup> We collected 733 households' monthly electricity consumption and their responses to the survey questionnaire. Table 1 summarizes the descriptive statistics of the data.

// Table 1 //

This study regards households who switched to energy-efficient air-conditioners as the treatment group and households who did not do so as the control group. Variables from April to January in Table 1 are indicators of the treatment.<sup>4</sup> The treatment is defined in terms of replacement status of air-conditioners for the same month between 2013 and 2014. For example, April variable takes the value of one if a household replace its air conditioner between May 2013 and March 2014.<sup>5</sup> Thus,

---

<sup>2</sup> The data collection was conducted by an online survey company. This company has their own registered households and asked those who are living in Kansai area to participate to the survey. The participating households are selected by first come first served basis, until the number reaches 800.

<sup>3</sup> This data is provided in Microsoft Excel file format and includes not only the monthly electricity consumption but also the date of meter reading, number of days of utilization, and the monthly electricity bill.

<sup>4</sup> Since electricity consumption data is available only for two years and our survey has been implemented for two months, data for February and March is available only for limited samples. Thus, we omitted these two months.

<sup>5</sup> For example, a household who replaced air-conditioner in July 2013 is in the treatment group for April, May, and June. The household is not in the treatment group for the months after July, since it uses new air-conditioner after July 2013.

the household recognized as the treatment by this variable uses old air conditioner in April 2013 and new air conditioner in April 2014. Here, we also need to consider other factors than replacement that might affect the household's electricity consumption. For example, socio-economic variables such as household income, number of household members, ownership and size of the house, and ownership of the electric appliances. Temperature might be the most important factor that influences the usage of the air-conditioners. Figure 2 shows monthly average outdoor temperature in FY2013 and FY2014.<sup>6</sup> There are considerable variations across months; the average temperature in the summer of FY2013 is slightly higher than that of FY2014.

// Figure 2 //

Figure 3 and Figure 4 show the average electricity consumption (kWh/day) for each fiscal year (FY2013 and FY2014) and each month (from April to January). The monthly electricity consumption data provided by KEPCO does not include the amount of electricity consumption generated by the home photovoltaic system. Thus, electricity consumption of households who have photovoltaic system is underestimated in this data. Therefore, we exclude the households who install the photovoltaic system with their houses from our dataset in Figure 3 and Figure 4, and also from the analysis hereafter. For the treatment households, the FY2013 data is before the replacement and the FY2014 data is after the replacement. Therefore, we can compare the monthly household electricity consumption between two time points. There are two important findings from Figure 3 and Figure 4. First, power consumptions of treatment households are larger than those of control group's households in all months. This suggests that household characteristics significantly differ

---

<sup>6</sup> The daily outdoor temperature data of many location of Japan is available from the Japan Meteorological Agency (<http://www.jma.go.jp/jma/indexe.html>). Average temperature of nearest observatory is calculated based on information of participants' address and their days of electricity consumption for each month.

between the two groups. Second, the differences of power consumptions between the treatment and control groups are smaller in FY2014 than that in FY2013. By testing the differences between two years, we can confirm that the differences are statistically significant for April, July, August, and September in 2013. On the other hand, the difference is statistically significant only for August in 2014. Although this might result from the replacement of the energy-efficient air-conditioners, more rigorous statistical methodology is needed to investigate the causality effect.

// Figure 3 //

// Figure 4 //

#### **4. Estimation results**

##### **4.1. Propensity score estimator**

We begin by estimating the propensity score by using the probit model. We use a dummy variable that takes one if the households replace the air conditioner and zero otherwise as the dependent variable. The independent variables are variables related to home appliances (number of air-conditioners, number of TV sets, number of refrigerators, frequency of dishwasher use, frequency of cloth washer use, and frequency of electric kettle use), household characteristics (age of the respondent, number of family members, number of children in elementary school age, number of household member whose age is 65 and over, household income, marital status, whether they are dual income family, home ownership, and whether they live in detached houses), and outdoor temperature in 2013. Here, the outdoor temperature differs across months, and thus, we estimate the propensity score month by month. Based on the monthly estimated propensity score, we conducted three types of matching methods: NN matching, radius matching, and kernel matching. Generally,

there is a trade-off between bias and variance in each matching method. That is, if we reduce the variance, the bias of estimate would increase (and vice versa). In the NN matching, the household in the control group who has the value of propensity score nearest to that of the household in the treatment group is selected as the partner of matching. However, in this method, if the value of the propensity score of the control group household is far from that of the treatment group household, the quality of matching decreases. To avoid this, the radius matching sets an upper limit on the value of propensity score and targets all control households whose propensity scores fall within the certain range. Kernel matching uses the kernel function and constructs the counterfactual dependent variable. As this method targets almost all control group households, the size of variance is smaller than either of the other two matching methods (in compensation, kernel matching results in the largest bias).

Table 2 shows the estimation results of the probit model for August 2013 and 2014.<sup>7</sup> Before the matching, there are many variables that have statistically significant coefficients: the numbers of air-conditioners, TVs, and refrigerators; the frequency of using the washing machine; age; singlehood; home ownership; size of the house; and detached house. On the other hand, no covariates have significant effect for the replacement after the matching. When we look at the result of balance check of covariates, the sizes of mean bias are significantly diminished (Table 3). For example, the size of mean bias of kernel matching for August is decreased from 29.9% to 4.8% by the matching.

**// Table 2 //**

**// Table 3 //**

---

<sup>7</sup> After matching, there are no statistical differences in the independent variables between the treatment and the control groups in other months. Full estimation results are available upon requests.

#### **4.2. Estimation results by DD with matching**

Table 4-1, 4-2, and 4-3 show the estimated power-saving effect based on the DD-PSM estimator before and after propensity score matching for each matching method. The DD-PSM estimators represent the difference in the change of average household electricity consumption (kWh/day) from 2013 to 2014 between treatment group and control group. Before matching, the estimators are negative and statistically significant for April, May, July, August, and September. This result is consistent with our expectation, since the household who replaced its air-conditioner with an energy-efficient one can decrease its power consumption compared to the households who did not do so. However, as we have seen in Table 2, some covariates had significant difference between replacement and control group before matching, and these might affect the differences in electricity consumption. To exclude the effect of these covariates, we conduct the propensity score matching. The DD-PSM estimators after matching are shown in the right-hand side of Table 4. For NN matching (Table 4-1), the DD-PSM estimators of April, August, September and October are negative and significant. DD-PSM estimators of April, May, July, August and September are negative and significant for radius and kernel matching methods. These results suggest that power-saving effects of replacement in these months are statistically significant even after matching. Moreover, in most cases, the sizes of DD-PSM estimators after matching are smaller than those before matching. This means that the observable covariates have an effect on the results, and in such cases, the DD-PSM estimator without matching would not adequately capture the treatment effect. From these estimation results, we can confirm that the replacement of air-conditioners to energy-efficient ones would contribute to the decrease of household power consumption especially in spring and summer seasons.

**// Table 4 //**

### 4.3. The rebound effect

The analysis in subsection 4.2 suggests that the replacement of air-conditioners can decrease the power consumption in spring and summer seasons. However, the power saving might be smaller than the technologically expected level because of the influence of the rebound effect. On a monthly average, our respondents had used their air-conditioners from 11.77 to 13.16 years. By using these figures and the data on average electricity consumption by air-conditioners (Japanese Agency for Natural Resources and Energy, 2015), we calculate the technological power-saving rate by replacing the old air-conditioner with the new one.<sup>8</sup> From this figure and the estimated ATT, we can calculate the size of the rebound effect caused by replacing the air-conditioner.

Table 5 shows the sizes of the monthly estimated rebound effect. The values in the first column are the estimated amount of electricity consumption from the air-conditioner usage by the replacement household. Assuming that most households do not use air-conditioners in June, these values are calculated by taking the difference between electricity consumption (kWh/day) in June 2013 and other months. There is great variability between seasons. The power consumption from air-conditioner usage is large in August (6.50 kWh/day) and January (7.71 kWh/day), while these values become small in the mild-climate seasons, such as October (1.88 kWh/day) and November (1.11 kWh/day).

The monthly calculated size of the rebound effect is shown from the second to fourth columns in

Table 5. The rebound effect is calculated as follows:

---

<sup>8</sup> The technological saving rate varies depending on the old air-conditioner and the new one that replaces it. Therefore, we asked replacement households about the years in usage of their respective previous air-conditioners. From this information, we identified the respective years of manufacture. Based on the average power consumption values of the air-conditioners that were manufactured in a given year, we estimated the power consumptions of the previous air-conditioners. We also estimated the power consumptions of new air-conditioners by using the average amount of power consumption of the air-conditioners that were manufactured in each year from the time of replacement. From this information, we calculated the technological saving rate for each household that replaced its air-conditioner.

$$(\text{Rebound Effect}) = \left\{ 1 - \frac{(\text{Actual saving rate})}{(\text{Technological saving rate})} \right\} \times 100,$$

where the actual saving rate is calculated from the PSM-DD estimator (see Table 4) and the value of electricity consumption of column 1 of Table 5, and the technological saving rate is calculated based on the above method (see footnote 8).

Our results suggest that there are large variations in the rebound effect between seasons. The rebound effect becomes positive in August, October, November, December, and January. On the other hand, the rebound effect becomes negative in April, May, July, and September.

The negative rebound means that the electricity consumption is reduced more than technologically expected. The result might be explained by the following reasons, the first of which is climate. The seasons in which we found the negative rebound effect are of relatively mild climate, such as April, May, July, and September. April and May are the spring season, and the outdoor temperature of July and September is lower than that of August. Therefore, households might find it easier to adopt electricity-saving measures. As Dubin et al. (1986) pointed out, the price elasticities of the demand of cooling and heating vary according to the seasons.

The second reason is the additional function of new energy-efficient air-conditioners. Manufacturers have introduced an additional function in recent models of air conditioners to decrease their electricity consumption. For example, the auto power-saving mode can cut down excess energy use automatically when the sensor perceives that there are no people in the room. Moreover, the auto turnoff option stops the operation of air-conditioners automatically if the time of power-saving operation continues for a given length of time. Furthermore, the auto-clean function can clean dust on the filter automatically and makes energy-efficient operation possible. Since the potential effect of these functions is not fully reflected in our calculation of technologically expected

electricity consumption, it is possible that the actual saving rate is greater than the technological saving rate.

The third is the possibility of behavioral change of users by the provision of energy-saving advices. Most remote control devices for the recent models of air-conditioners in Japan have a function that shows the power-saving advices depend on the usage condition of the air-conditioner. For example, if the room is receiving strong sunshine when an air-conditioner is working, the message of recommendation to close a curtain is shown on the screen of remote control device. Moreover, the amount of power consumption and estimated electricity bill based on the current usage is indicated on the screen of remote control device and it may make the user aware of the energy cost and encourage electricity-saving behavior. This information provision might lead to the power-saving effect more than the theoretically expected levels.

**// Table 5 //**

On the other hand, we can consider two reasons for the positive rebound effect. The first is the economic incentive. The replacement of air-conditioners might reduce the price of energy service and lead to the increase in demand for this service (e.g., longer usage time, lower preset temperature in summer, or higher preset temperature in winter). These additional demands may cancel out the amount of power saving that was expected based on the technological progress (Sorrell and Dimitropoulos, 2008). Again, the second reason is the climate. Dubin et al. (1986) showed that the price elasticity of energy demand in winter is larger than that of summer. This means that the rebound effect can be larger in winter. The results of our study also show that the size of the rebound effect is large in winter season. Moreover, in winter season, the power consumption after the replacement increases beyond the level before the replacement. This phenomenon is called the



“backfire effect.”

In summary, the results of our study suggest that the size of the rebound effect varies by the season. We found that the weighted average of the rebound effect from April to January ranges from 45.1% to 58.5%. Based on the review of previous studies, Sorrell et al. (2009) summarized that the size of the rebound effect of households in OECD countries was less than 30%. Therefore, the size of rebound effect estimated in our study is larger than that in the previous studies.<sup>9</sup>

## 5. Conclusion

This study examined the causality effect from the replacement with energy-efficient air-conditioners to decrease power consumption by comparing the replacement and non-replacement household groups. Based on a questionnaire survey and monthly electricity consumption data in 2013 and 2014 of 733 participant households who live in Kansai area, we estimated the ATT of the replacing air conditioners. We assumed the replacement households who replaced their air-conditioners with the energy-efficient ones for the previous two years as the treatment group, and the non-replacement households as the control group. From our empirical analyses, we confirmed the significant ATT effect of the replacement, especially in summer and winter. We also showed that the ATT with only the DD method would overestimate the ATT estimator. Moreover, ATT with only the matching method might result in a biased ATT estimator because of the low robustness against the unobservable factors. We estimated the rebound effect of replacing air-conditioners based on both estimated ATT and the technological saving rate. The annual rebound effect estimated ranges from 45.1% to 58.5%, which is slightly larger than the results of previous studies. We also confirmed

---

<sup>9</sup> The rebound effect of our study targeted only the air-conditioner, while the target of Sorrell and Dimitropoulos (2009) was households' whole energy consumption. The difference of the size might come from this reason.

that the rebound effects vary seasonally. The negative rebound effects were found in the mild-climate seasons and the positive rebound effects were found in hot and cold seasons. In particular, the backfire effects were observed in severely cold seasons (December and January).

When we look at the annual average of rebound effect in our estimation, the issue may not appear very serious. However, there were large variations in the size of the rebound across seasons, and thus, we can say that it is important to consider the countermeasure for the rebound effect, especially in winter. Improvement of household thermal insulation performance is one of the effective countermeasures to decrease the high rebound effect in summer and winter seasons, which has not been sufficiently focused in the Japanese energy policy until now. Therefore, encouraging the increase of well-insulated houses may be the next agenda to improve energy efficiency of the Japanese household sector.

### **Acknowledgements**

This research is supported by the Japan Society for the Promotion of Science (Grant-in-Aid for Young Scientists (B) #26780164; Grant-in-Aid for Scientific Research (B) #16H03006).

### **References**

Allcott, H., Greenstone, M., 2012. Is there an energy efficiency gap? *Journal of Economic Perspectives* 26(1), 3-28.

Davis, L.W., 2008. Durable goods and residential demand for energy and water: Evidence from a field trial. *RAND J. Econ.* 39, 530–546.

Davis, L.W., Fuchs, A. Gertler, P., 2014. Cash for coolers: Evaluating a large-scale appliance replacement program in Mexico. *Am. Econ. J.-Econ. Polic.* 6, 207–238.

Dubin, J.A., Miedema, A.K., Chandran, R.V., 1986. Price effects of energy-efficient technologies: A study of residential demand for heating and cooling. *RAND J. Econ.* 17, 310–325.

EDMC. 2015. Handbook of Energy & Economic Statistics. The Institute of Energy Economics, Quantitative Analysis Unit, Tokyo, Japan (in Japanese)

Heckman, J.J., Ichimura, H., Todd, P., 1997. Matching as an Econometric Evaluation Estimator: Evidence from Evaluating a Job Training Program. *Rev. Econ. Stud.* 64, 605-654.

Heckman, J.J., Ichimura, H., Smith, J.A., Todd, P., 1998a. Characterizing Selection Bias Using Experimental Data. *Econometrica*, 66, 1017-1098.

Heckman, J.J., Ichimura, H., Petra, T., 1998b. Matching as an Econometric Evaluation Estimator. *Rev. Econ. Stud.* 65, 261-294.

Institute of Energy Economics, Japan. 2011. Introduction of reading way of energy and economic data. Energy Conservation Center, Japan (in Japanese).

Japanese Agency for Natural Resources and Energy. 2015. Catalog of energy saving performance in winter (in Japanese)

Joskow, P.L., Marron, D.B., 1992. What does a negawatt really cost? Evidence from utility conservation programs. *Energ. J.* 13, 41–74.

Metcalf, G., Hasset, K. 1999. Measuring the energy savings from home improvement investments: Evidence from monthly billing data. *Rev. Econ. Stat.* 81, 516–528.

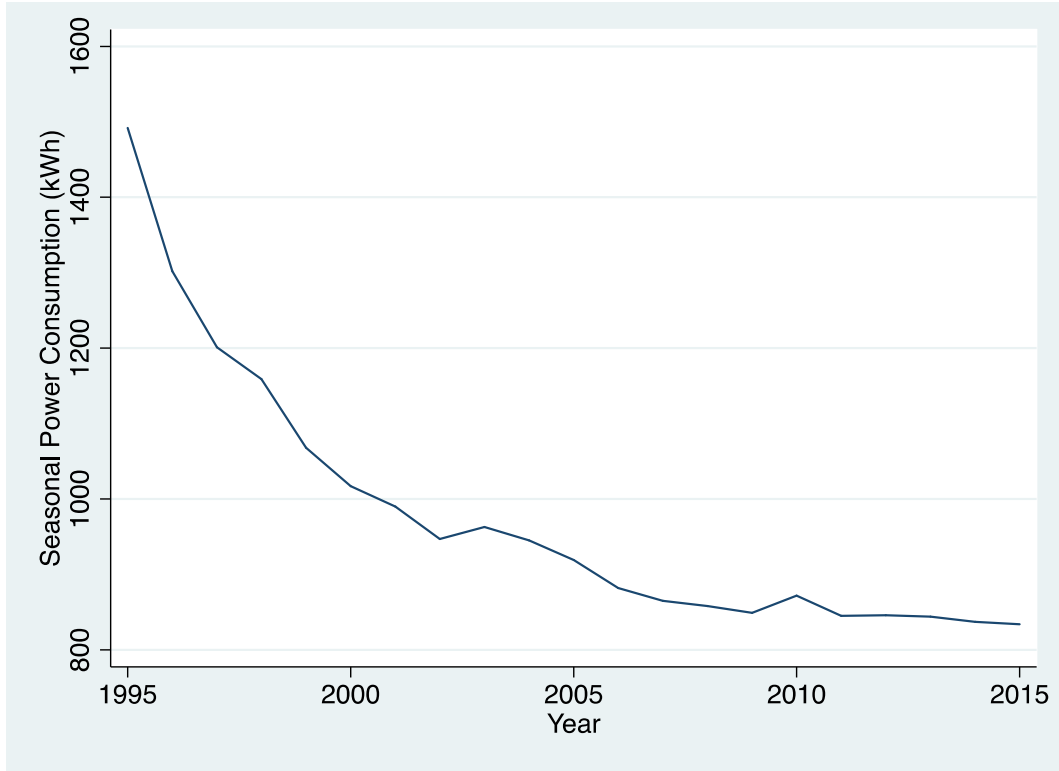
Nishio, K., Ofuji, K., 2014. Ex-post analysis of electricity saving measures in the residential sector in the summer of 2013. Research Report by the Central Research Institute of Electric Power Industry. <http://criepi.denken.or.jp/jp/kenkikaku/report/download/Hg1fH8WnHWLwtyvsL5Zr27KSkq1fp3Ea/report.pdf> (in Japanese).

Rosenbaum, P. R., Rubin, D.B., 1983. The Central Role of the Propensity Score in Observational Studies for Causal Effects. *Biometrika* 70, 41–55.

Smith, J.A., Todd, P., 2005. Does Matching Overcome LaLonde’s Critique of Nonexperimental Estimators? *Journal of Econometrics*, 125, 305-353.

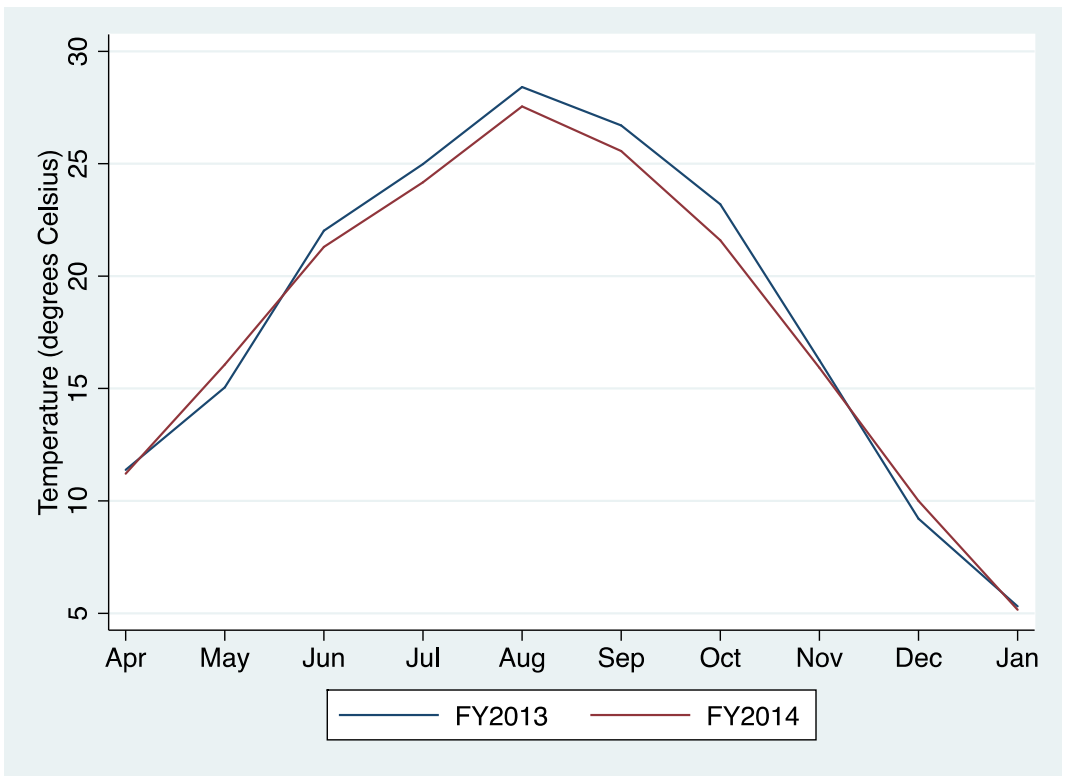
Sorrell, S., Dimitropoulos, J., 2008. The rebound effect: Microeconomic definitions, limitations and extensions. *Ecol. Econ.* 65, 636–649.

Sorrell, S., Dimitropoulos, J. and Sommerville, M. 2009. Empirical estimates of the direct rebound effect: A review, *Energy Policy*, 37, 1356-1371

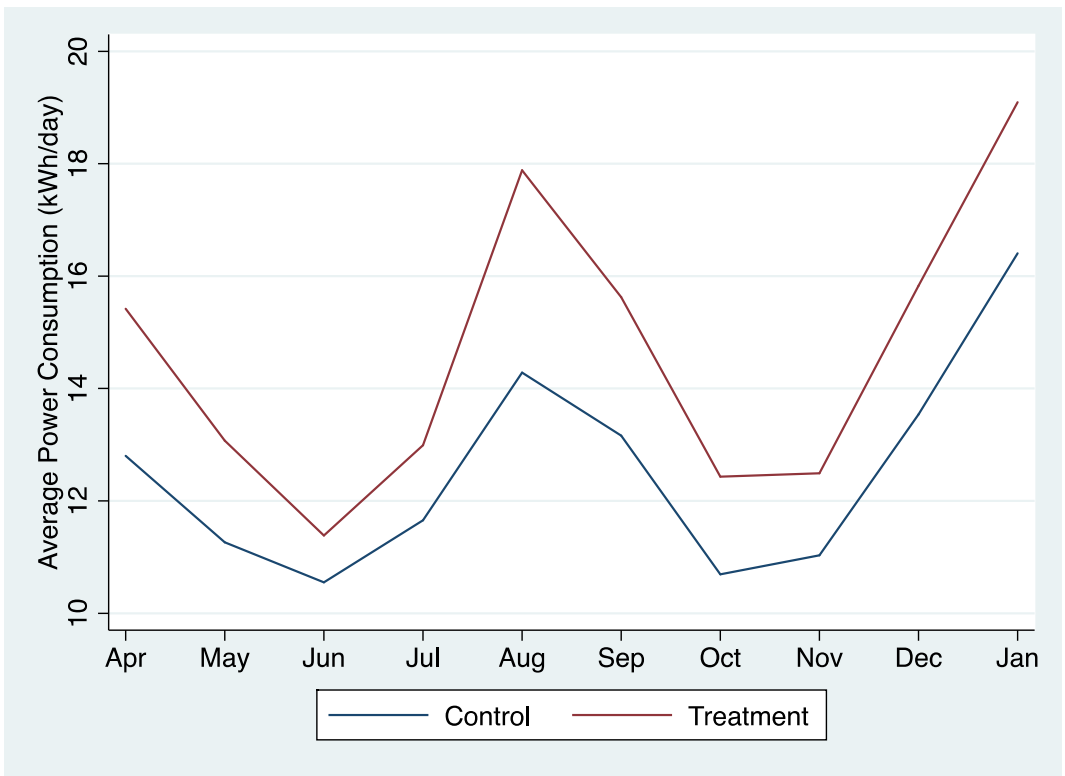


Note: The data is from Japanese Agency for Natural Resources and Energy (2015). Expected electricity consumption is calculated for representative energy-efficient air-conditioner models in the reference year that have both cooling and heating functions, with a cooling capacity of 2.8 kW. Assumed usage is 18 hours from 6 AM to 12 AM of summer (from 2 June to 21 September) and winter (from 28 October to 14 April) in conventional wooden-framed houses in Tokyo area.

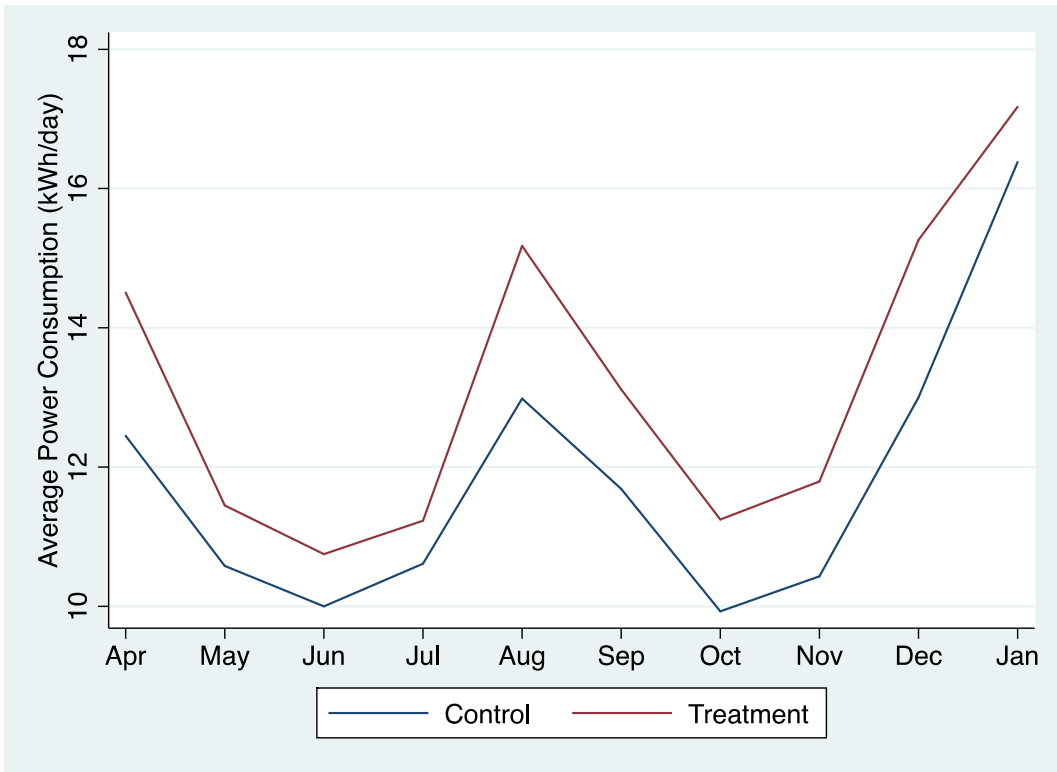
**Fig. 1.** Seasonal power consumption of air-conditioner in Japan



**Fig. 2. Monthly Average Temperatures**



**Fig. 3.** Average Power Consumption in FY2013



**Fig. 4.** Average Power Consumption in FY2014



**Table 1.** Descriptive statistics

Variable	Obs.	Mean	Std.Dev	Min	Max
Treatment dummy					
April	733	0.082	0.274	0	1
May	733	0.076	0.266	0	1
June	733	0.083	0.276	0	1
July	733	0.09	0.286	0	1
August	733	0.087	0.282	0	1
September	733	0.083	0.276	0	1
October	733	0.08	0.272	0	1
November	733	0.075	0.264	0	1
December	733	0.074	0.261	0	1
January	733	0.078	0.268	0	1
# Air-conditioner	733	2.894	1.737	0	9
# TV	733	3.022	1.195	1	8
# Refrigerator	733	2.171	0.47	1	5
Dishwasher <sup>1)</sup>	733	0.375	0.653	0	2
Cloth washer <sup>2)</sup>	733	0.345	0.605	0	2
Electric Kettle <sup>3)</sup>	733	0.500	0.734	0	2
Age	733	50.327	10.559	20	69
Income <sup>4)</sup>	733	3.557	1.741	1	8
# Family member	733	2.724	1.382	1	9
Children (dummy)	733	0.108	0.31	0	1
Elderly (dummy)	733	0.263	0.441	0	1
Singlehood (dummy)	733	0.28	0.449	0	1
Double income (dummy)	733	0.307	0.462	0	1
Home ownership (dummy)	733	0.75	0.433	0	1
Floor size <sup>5)</sup>	733	3.375	1.372	1	6
Detached (dummy)	733	0.546	0.498	0	1
PV (dummy)	733	0.1	0.3	0	1

1) 0: no dishwasher, 1: low usage frequency, 2: high usage frequency

2) 0: no cloth washer, 1: low usage frequency, 2: high usage frequency

3) 0: no electric Kettle, 1: low usage frequency, 2: high usage frequency

4) 1: under 200 million yen, 2: 200-399 million yen, 3: 400-599 million yen, 4: 600-799 million yen,

5: 800-999 million yen, 6: 1,000-1,199 million yen, 7: 1,200-1,399 million yen, 8: over 1,400 million yen

5) 1: under 30 m<sup>2</sup>, 2: 31-60 m<sup>2</sup>, 3: 61-90 m<sup>2</sup>, 4: 91-120 m<sup>2</sup>, 5: 121-150 m<sup>2</sup>, 6: over 151 m<sup>2</sup>

**Table 2.** Means of covariates for August 2013 data

	Before Matching			After Matching		
	Treatment	Control	Difference	Treatment	Control	Difference
# Air-conditioner	3.667	2.724	0.943 ***	3.667	3.554	0.113
# TV	3.579	2.952	0.627 ***	3.579	3.455	0.124
# Refrigerator	2.263	2.147	0.116 *	2.263	2.212	0.052
Dishwasher 1)	0.404	0.339	0.065	0.404	0.354	0.05
Clothwasher 2)	0.456	0.315	0.141 *	0.456	0.449	0.008
Electric Kettle 3)	0.614	0.496	0.118	0.614	0.603	0.011
Age	55.193	50.28	4.913 ***	55.193	54.236	0.957
Income 3)	3.772	3.475	0.297	3.772	3.937	-0.165
# Family member	2.93	2.658	0.272	2.93	2.944	-0.014
Children (dummy)	0.088	0.097	-0.009	0.088	0.088	-0.001
Elderly (dummy)	0.298	0.256	0.042	0.298	0.281	0.017
Singlehood (dummy)	0.105	0.305	-0.199 ***	0.105	0.132	-0.027
Double income (dummy)	0.228	0.301	-0.073	0.228	0.235	-0.007
Home ownership (dummy)	0.947	0.72	0.227 ***	0.947	0.91	0.037
Floor size 4)	3.825	3.26	0.565 ***	3.825	3.759	0.065
Detached (dummy)	0.702	0.487	0.214 ***	0.702	0.658	0.044
Temperature	28.225	28.452	-0.227	28.225	28.292	-0.067

1) 0: no dishwasher, 1: low usage frequency, 2: high usage frequency

2) 0: no cloth washer, 1: low usage frequency, 2: high usage frequency

3) 0: no electric Kettle, 1: low usage frequency, 2: high usage frequency

4) 1: under 200 million yen, 2: 200-399 million yen, 3: 400-599 million yen, 4: 600-799 million yen,

5: 800-999 million yen, 6: 1,000-1,199 million yen, 7: 1,200-1,399 million yen, 8: over 1,400 million yen

5) 1: under 30 m<sup>2</sup>, 2: 31-60 m<sup>2</sup>, 3: 61-90 m<sup>2</sup>, 4: 91-120 m<sup>2</sup>, 5: 121-150 m<sup>2</sup>, 6: over 151 m<sup>2</sup>

**Table 3.** Mean biases of covariates before and after matching (%)

	Before matching	NN matching	Radius matching	Kernel matching
April	31.0	9.9	5.1	4.7
May	26.7	9.7	3.3	3.2
June	27.5	9.5	3.2	3.1
July	27.5	11.1	5.4	5.0
August	29.9	11.1	5.3	4.8
September	29.9	5.4	4.9	4.7
October	28.5	10.9	4.7	4.3
November	26.4	12.9	5.1	4.6
December	24.8	11.7	5.2	4.7
January	22.1	11.9	6.9	5.3

**Table 4-1.** Power-saving effects of replacement (DD after Nearest Neighbor Matching)

	Replacement	Control (U)	Control (M)	DD (U)	DD (M)
April	-0.992	-0.177	-0.085	-0.815 **	-0.907 *
May	-1.470	-0.558	-0.759	-0.912 ***	-0.711
June	-0.485	-0.394	-0.453	-0.091	-0.031
July	-1.631	-0.926	-1.178	-0.705 **	-0.453
August	-2.483	-1.206	-1.360	-1.278 ***	-1.123 *
September	-2.371	-1.355	-1.581	-1.016 ***	-0.790 *
October	-1.040	-0.676	-0.312	-0.364	-0.728 *
November	-0.531	-0.516	-0.248	-0.015	-0.283
December	-0.322	-0.519	-0.612	0.197	0.289
January	1.046	0.084	-0.327	0.962	1.373

Note: \*\*\*, \*\*, \* indicates statistical significance at 1%, 5%, and 10% respectively. Control (U) and Control (M) are the power-saving effect of control group without matching and that of control group with matching, respectively. DD (U) and DD (M) are the difference between the treatment and control groups with matching and that without matching.

**Table 4-2.** Power-saving effects of replacement (DD after Radius Matching)

	Replacement	Control (U)	Control (M)	DD (U)	DD (M)
April	-0.992	-0.177	-0.193	-0.815 **	-0.799 *
May	-1.470	-0.558	-0.762	-0.912 ***	-0.708 *
June	-0.485	-0.394	-0.480	-0.091	-0.005
July	-1.631	-0.926	-0.971	-0.705 **	-0.660 **
August	-2.483	-1.206	-1.516	-1.278 ***	-0.967 **
September	-2.371	-1.355	-1.532	-1.016 ***	-0.839 **
October	-1.040	-0.676	-0.833	-0.364	-0.206
November	-0.531	-0.516	-0.762	-0.015	0.231
December	-0.322	-0.519	-0.818	0.197	0.498
January	1.046	0.084	0.053	0.962 *	1.001

Note: \*\*\*, \*\*, \* indicates statistical significance at 1%, 5%, and 10% respectively. Control (U) and Control (M) are the power-saving effect of control group without matching and that of control group with matching, respectively. DD (U) and DD (M) are the difference between the treatment and control groups with matching and that without matching.

**Table 4-3. Power-saving effects of replacement (DD after Kernel Matching)**

	Replacement	Control (U)	Control (M)	DD (U)	DD (M)
April	-0.992	-0.177	-0.206	-0.815 **	-0.786 *
May	-1.470	-0.558	-0.768	-0.912 ***	-0.702 *
June	-0.485	-0.394	-0.470	-0.091	-0.014
July	-1.631	-0.926	-0.991	-0.705 **	-0.640 **
August	-2.483	-1.206	-1.533	-1.278 ***	-0.951 **
September	-2.371	-1.355	-1.526	-1.016 ***	-0.845 **
October	-1.040	-0.676	-0.843	-0.364	-0.197
November	-0.531	-0.516	-0.784	-0.015	0.253
December	-0.322	-0.519	-0.808	0.197	0.487
January	1.046	0.084	0.102	0.962 *	0.952

Note: \*\*\*, \*\*, \* indicates statistical significance at the 1%, 5%, and 10%, respectively. Control (U) and Control (M) are the power-saving effects of control group without matching and that of control group with matching, respectively. DD (U) and DD (M) are the differences between the treatment and control groups with matching and that without matching.

**Table 5.** Rebound effects of replacement of energy efficient air-conditioner

Month	Electricity use by air-conditioner in 2013 (kWh/day)	Rebound effect (%)		
		NN	Radius	Kernel
April	4.04	-32.33	-16.58	-14.80
May	2.52	-70.72	-70.01	-68.45
June	-	-	-	-
July	1.61	-57.33	-129.22	-122.30
August	6.50	8.38	21.08	22.44
September	4.24	2.92	-3.10	-3.84
October	1.88	-93.68	45.06	47.69
November	1.11	-28.61	204.91	215.16
December	4.45	133.64	157.85	156.64
January	7.71	192.47	167.43	164.09
Annual (April-January)		45.13	58.08	58.46